



# Green Computing Services Sdn Bhd

## Maintaining Your Equipment Is Key to Maximizing Profits

## Keep Your Operation Up and Running 24x7x365 At An Affordable Cost

GreenCS is a privately held company headquartered in Malaysia. It currently has operations in Malaysia, Singapore, and Indonesia. Customers include multi-national corporations, ministries, local enterprises and system government ministries, local enterprises and system integrators.

### Overview

We provide a diverse range of enterprise systems support services to meet the needs of our corporate customers. Some of these include maintenance services, operating system services, system integration services, operational services and professional services.

Being one of the largest IT hardware stockists in the region, we can provide you with most of your hardware requirements at competitive prices. Our extensive inventory allows us to deliver these equipment's as quickly as the next-business-day upon your request.

We are the leader within our highly competitive industry because of our reliable service, technical expertise and integrity.

### Value Proposition

GreenCS is in the business of assisting customers in lowering their total cost of ownership of data center servers and storage arrays. It does this through the provision of low-cost effective hardware maintenance services and the procurement of new and remarketed hardware.

GreenCS's core competence lies in her in-depth understanding of multi-vendor

hardware and its serviceability. A team of qualified and experienced engineers is always available to assist you in any of your requests.

A 7x24x365 telephone hotline is maintained to allow you to call in. The GreenCS team of engineers is ever ready to go on-site to support you anytime. We are just a call away.

### Vision

**To be Asia Pacific's best enterprise systems service provider with services that sets new industry benchmarks. We strive to achieve this through our relentless pursuit of being the best in what we do by pushing the limits of innovation to deliver value to our customers, shareholders and employee**

## Core Values

We strive towards our vision by implementing a set of core beliefs in our organisation:

### Focus

GreenCS believes in being focused in our business direction of delivering multi-vendor solutions and services to support enterprise computing environment. By being focused, we are able to deliver an end-to-end quality service delivery model that is impeccable and of high standards. GreenCS will concentrate on our core competency to ensure that our customers can continue to enjoy the excellent standard of service already being achieved.

### Achieving High Customer Satisfaction

Our belief in the philosophy of **Customer's Success is Our Success** has served us in good stead in our partnerships with our customers. GreenCS strives to serve as a long-term partner for our customers and endeavours at all cost to ensure that our customers enjoy a high level of satisfaction in working with us.

### Commitment to Highest Service Excellence

GreenCS is committed to deliver to the highest service level available in the industry today. Through a constant process of improving our efficiency, responsiveness, processes and methodologies, we consistently strive to improve on the quality of our service we provide to our customers.

### The Best is Yet to Be

GreenCS believes that we can always better ourselves irrespective of the stage of growth we are in. We will relentlessly strive to be the best in what we do, through the meticulous process of self check, reviews, trainings and feedbacks. The drive to constantly improve ourselves has enabled GreenCS to differentiate ourselves from our competitors.

### Teamwork

GreenCS believes that teamwork brings greater synergy within the organization. All individuals across the organisation will actively support each other to work towards a common purpose and achieve greater results. GreenCS is the market leader in the provision of independent hardware maintenance services. We are also one of the largest stockist of IT hardware. We aim to assist you in reducing your total cost of operations by providing you with a choice to work with GreenCS to make this happen.

**Efficient system deployment with a Comprehensive support structure to maximize Compatibility, Interoperability and seamless infrastructure integration**

GreenCS places great emphasis and commitment into its maintenance services. We have a team of leading field engineers and technical expertise to oversee our customers' computing infrastructure and provide instant support. These engineers are on call 24 hours a day, 7 days a week and 365 days a year. Parts availability is another area that GreenCS never compromises. We have an extensive inventory of parts and servers in each of the countries that we operate in. Our commitment to provide excellence in on-site and remote support have made us the premier partner of choice for IT maintenance services.